



Resource Innovations, Inc. (RI) is willing and able to provide program planning and design services, a proven IT solution, data analysis, reporting, and retention, and utility coordination to the BLN Team for the IOED's Home Energy Rebate programs. As a member of the BLN Team, RI will work collaboratively with other team members and the Indiana Office of Energy Development to aid in the successful delivery of the Home Energy Rebate programs across Indiana.

Resource Innovations' Qualifications:

- Staff Includes Specialists in all Aspects of Demand Side Management (DSM) Planning, Implementation & Evaluation
- Aided in the Delivery of Over 750 Energy Rebate Programs Nationwide
- Over 20 Years of Corporate Market Research Excellence, Potential Analysis & Evaluation Experience
- Unique Understanding of the Entire Life Cycle of DSM Programs – From Planning & Design to Implementation & Evaluation
- Helped Over 26 Utilities & State Agencies Plan & Allocate Over \$8 billion to Energy Efficiency
- Processed \$260 Million in Rebates for Over 208,000 Projects in 2022 With 99.996% Accuracy Rates
- End-to-End Program Management Software, iEnergy™

Resource Innovations' Experience:

Duke Energy, EE/DR (2015-Present): RI led the development of multiple market potential studies across Duke Energy's North Carolina, South Carolina, Indiana, and Ohio territories. These studies were used to inform Duke Energy's DSM planning efforts and provide inputs for Integrated Resource Plans (IRPs). Their market potential study (MPS) was recently included as an input to Duke Energy's 2020 South Carolina IRP. During the regulatory proceedings, they supported discovery responses to multiple sets of interrogatories on study inputs and assumptions and detailed output data from our TEA-Pot model.

Georgia Power, EE (2007, 2010, 2013, 2016, 2019): RI worked with Georgia Power Company on the DSM portion of their triennial IRP. Their work included market potential studies and the development of proposed DSM portfolios through program plans and cost-benefit analysis. They supported multiple rounds of regulatory and stakeholder data requests, and live demonstration of their TEA-Pot model to Public Service Commission (PSC) staff, the development of regulatory issue cards prior to the IRP proceedings, and review of stakeholder testimony to assist with utility rebuttal and cross-examination.

Natural Gas Utilities, EE (2016-Present): RI assisted Columbia Gas of Virginia, Virginia Natural Gas, Elizabethtown Gas (New Jersey), Washington Gas, Dominion Energy Ohio, Dominion Energy North Carolina, Dominion Energy South Carolina, and Piedmont Natural Gas with multiple DSM portfolio regulatory filings, including written testimony, responses to discovery requests, and oral testimony in support of the program design and cost-benefit analysis.

Distributed Energy Resources Forecasting: The RI staff has forecasted DSRE adoption (including solar photovoltaic, battery storage, and combined systems) for 16 years and has developed approaches that have undergone regulatory, utility, and stakeholder review. Their team has analyzed the economics and forecasted adoption of DERs for New York Power Authority, San Diego Gas & Electric, Arizona Public Service, Salt River Project, Unisource Energy, Baltimore Gas & Electric, Pacific Gas & Electric, Commonwealth Edison, PECO, PSEG Long Island, and the U.S. Department of Energy.